

FIG. 1

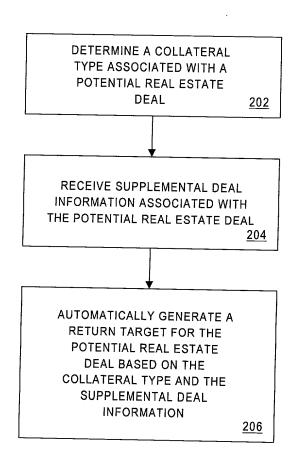


FIG. 2

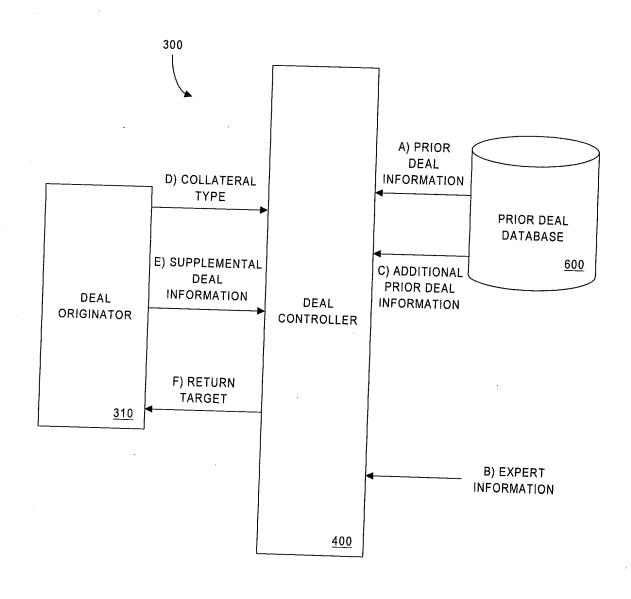


FIG. 3

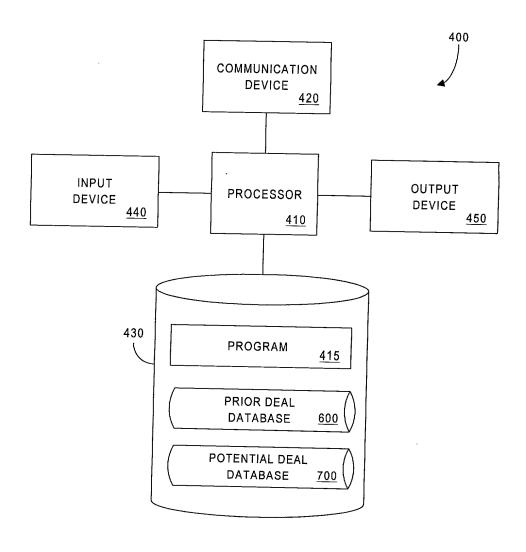


FIG. 4

Browser by Worldscape				
http://www.controller.net/potential_	deal_information			
DEAL NAME: SAMPLE LTV: 73.0%	DATE: 7/7/03 DEAL SIZE: \$15 MM			
DSCR: 73.0%	DEAL SIZE: \$15 MM ASSET RISK: 3			
MARKET RISK: 2	TERM: 3 YEARS			
COLLATERAL TYPE				
COLLATERAL TYPE RETAIL	EARN-OUT YES			
COLLATERAL QUALITY A 40%, B 60%	INTEREST RESERVES NO			
LOCKBOX YES	CREDIT TENANTS 30%			
PRICING OUTPUT	SPREAD ROI			
BASE RESULT	1.42%			
RISK MITIGANTS	- 0.24%			
RISK ADDERS + 0.95%				
FINIAL PRICING	3.11% 2.13%			
	2.1070			

FIG. 5

PRIOR DEAL IDENTIFIER 602	COLLATERAL TYPE <u>604</u>	LTV <u>606</u>	NO. OF PROPERTIES 608	CUSTOMER TIER <u>610</u>	APPROVED SPREAD 612
D1001-2002	OFFICE	73%	9	I	3.11%
D1002-2002	RETAIL	77%	6	II	2.99%
D1003-2002	MULTIFAMILY	75%	3	Ш	3.05%

700

POTENTIAL DEAL IDENTIFIER <u>702</u>	COLLATERAL TYPE <u>704</u>	LTV <u>706</u>	NO. OF PROPERTIES 708	CUSTOMER TIER <u>710</u>	TARGET SPREAD <u>712</u>
D1001-2003	RETAIL	83%	4	II	3.01%
D1002-2003	HOTEL	78%	9	I	3.04%
D1003-2003	INDUSTRIAL	70%	5	III	3.25%

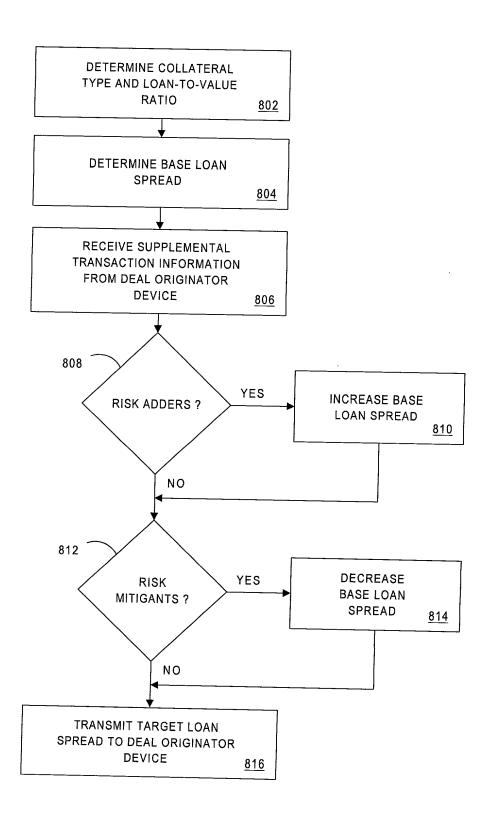


FIG. 8

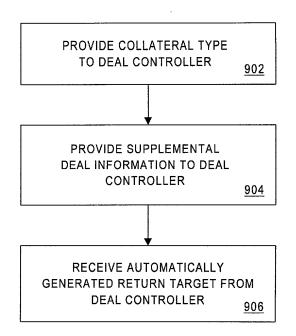


FIG. 9